



**GUAM CHAMBER OF COMMERCE**  
**PARTNERS IN PROGRESS**

## **2009 SMALL BUSINESS MANAGEMENT SEMINARS**

### **Learn, Network & Grow – Register Today!**

The Guam Chamber of Commerce Small Business Focus & Development Committee in cooperation with the Guam Small Business Development Center proudly presents the 2008 Small Business Management Seminar Series:

**Friday, February 20**  
**8:30 a.m. – 10:30 a.m.**

#### **SUCCESSFUL WEB SITE MARKETING STRATEGIES**

Venue: Fort San Jose, Outrigger Guam Resort  
*Presented by:* AJ Rosario, President & CEO, iCon Corporation

**Friday, March 20**  
**8:30 a.m. – 10:30 a.m.**

#### **GOVGUAM PROCUREMENT: A PRIMER** **Procurement Lore vs. Procurement Law**

*Presented by:* John Thos. Brown, General Council, Jones & Guerrero, Co., Inc.

**Friday, April 17**  
**8:30 a.m. – 10:30 a.m.**

#### **How to Nip Customer Turnoffs & Handle Customer Complaints**

*Presented by* Toshie Ito, Proprietor, Motiva Training & Consulting

**Friday, May 15**  
**8:30 a.m. – 10:30 a.m.**

#### **BONDING, INSURANCE & RISK MANAGEMENT**

*Presented by* Adam Baron, Cassidy's Associated Insurers, Inc. & Pamela Cruz, Takagi & Associates, Inc.

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 Tel: 472-6311/8001 • Fax: 472-6202 • E-mail: [gchamber@guamchamber.com.gu](mailto:gchamber@guamchamber.com.gu)

#### **Registration Information**

*I am interested in attending the following:*

Seminar: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

Tel: \_\_\_\_\_

E-mail: \_\_\_\_\_

Fax: \_\_\_\_\_

**Chamber Member Admission: \$10.00/person**

**Non-member Admission: \$20.00**

Seating is limited and based on a first come first served basis. Please fax this registration form to the Chamber office at 472-6202.

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#### **Member Profile**

Type of Business: \_\_\_\_\_

Business Hours of Operation: \_\_\_\_\_

Number of Employees: \_\_\_\_\_

*Would you like to receive information on future workshops and events sponsored by the Small Business Focus & Development Committee?*

[  ] Yes [  ] No

Note: Seminar schedules and topics are subject to change.