



Naval Facilities Engineering Command Marianas

June 2009

Today's Presentation



- Naval Facilities Engineering Command
- NAVFAC 101 – How we do business
- Small Business – What we Can Do
- Acquisition Tools
- Joint Region Marianas and You
- Fiscal Year 2010 Construction Program
- Military Build-Up & Other Opportunities



- Who we are...

- Global Military Engineering Command supporting Navy, Marine Corps, and DoD
- 13,500 Military, Civilian and Contractor Personnel
- \$12 billion of contracts and services in 2008

- What we do...

- Facilities Acquisition: Planning, Design, Construction, Services, Environmental, Utilities
- Installation Engineering Support: Public Works, Facilities Maintenance, Utilities, Real Estate, Transportation, Environmental, Ashore Physical Security, Ocean Engineering
- Contingency Engineering

NAVFAC in the Pacific



- NAVFAC Pacific, Pearl Harbor, HI: Unlimited Navy contracting authority & specialized expertise

Real Estate

Utilities

Design Acquisition

Facilities Support Contracts

Construction Acquisition

Environmental Restoration & Planning

- NAVFAC Marianas, Guam: Navy facilities and environmental program management, execution, and contracting, including:

Construction

Facilities Management

Utilities

Base Development & Planning

Real Estate

Base Support Vehicles & Transportation

Engineering

Facilities Maintenance & Repair

Environmental

Facilities Services

2008: \$530 million of military contracts and services on Guam

NAVFAC 101

How we do business



- Contract solicitations and awards can be found at the Federal Business Opportunities website: <http://www.fedbizopps.gov/>
- Companies must be registered with the Central Contractor Registration (CCR) at <http://www.ccr.gov/>
- Major Construction and Facility Service contracts are generally competitive “Best Value” versus “Low Bid”
 - Not who you know or just lowest price
 - Evaluation can include your price, past performance, technical proposal, small business utilization, safety
- Acquisition strategies coordinated with Small Business Administration
- Bonding

Small Business Programs

What we can do



- Small Business
 - Competitive solicitations
 - Not restricted geographically – any small business
- Historically Underutilized Business Zone: Guam and CNMI
 - 10% competitive preference relative to large businesses
 - Set-aside for competitive solicitations
 - Sole-source if under \$3.5M and only one company can meet requirements
 - Not restricted geographically – any business in any HUBZONE
- Small Disadvantaged Businesses “8(a)”
 - Sole source if under \$3.5M
 - Set-aside within SBA Region for competitive solicitations over \$3.5M
- Service-Disabled, Veteran-Owned Small Business - sole source if under \$3M and only one company can meet requirements
- Subcontracting opportunities with large businesses

Construction Acquisition Tools



- Single Award Contracts for major construction projects
 - Design-Build (Goal is 75%)
 - Design-Bid-Build
- Multiple Award Construction Contracts (MACC)
- Indefinite Delivery/Indefinite Quantity Contracts (IDIQ)
 - Job Order Contract
 - Single Source, e.g: Roofing & Painting

Facility Support Contract Tools



- Base Operating Support Contract – DZSP 21
 - Facilities, Utilities, Transportation, Environmental
 - Ordnance, Port Operations, Safety, Hospital Galley
 - Annual options, up to 8 years
- Single/Multi-Function Service Contracts (Fixed Price and/or Indefinite Quantity)
 - Base Services, e.g. Janitorial, Grounds, Pest Control, Demolition
 - Housing Operations and Maintenance

Military Installation Management



- Infrastructure and services in support of operational units, service members, and families assigned to military installation, e.g:
 - Port and airfield operations
 - Family housing, barracks, recreation programs
 - Public works, construction, environmental
- Not the ships, subs, and aircraft.
- Big business on Guam:
 - Average \$540M/year, with
~ \$470M/year in contracts
 - 1000 personnel



Why Joint Region Marianas



- BRAC 2005: “Realign Andersen AFB, Guam, by relocating the installation management functions to Commander, U.S. Naval Forces, Marianas Islands”
- Common installation management functions at both Andersen AFB and NAVBASE Guam
 - Navy regional model for installation management
 - Reduce duplication of “overhead and G&A”
 - More efficiently deliver common DoD levels of service
- Andersen AFB remains Andersen AFB
 - 36th Wing Commander = Base Commander
 - Distinct operational mission as warfighting, forward main operating base
- View to Future: accommodate new Marine and Army presence

Joint Region Marianas



- Schedule:
 - Jan to Sep 09: Implementation period
 - 1 Oct 09: Full Operational Capability
- Andersen AFB Installation Management
 - Air Force Commanding Officer and military leadership
 - Navy funding and property
 - Navy civilians and contracts
- *What does this mean to you?*
 - Air Force construction, environmental, & facilities service contracts transition to Navy contracts
 - 36th Contracting Squadron – remains, but with NAVFAC or NAVSUP contracting authority & contracts
 - Includes transfer of Air Force off-island contracting



Military Build-Up



- May 2009: FY 2010 Federal budget to Congress
- Way Ahead: Construction
 - 2009: Congressional budget review
 - 2010: Environmental Impact Statement completed
 - 2010: First construction contract awards
- Long-term:
 - New Marine Corps Base on Guam
 - Requirements for construction, services, supplies, and purchases similar to NAVBASE Guam and Andersen AFB
- NAVFAC will “set-aside” small business opportunities

FY 2010 = \$1.1 Billion

- **Marine Relocation** **\$674M**
- **NAVHOSP Replacement** **\$259M**
- **Other MILCON** **\$174M**

Air Force, Navy, & DoD Fiscal Year 2010 Military Construction



INSTALLATION	TITLE	\$(000)
ANDERSEN AFB	Strike/FOL Electrical Infrastructure	33,750
ANDERSEN AFB	Northwest Field ATFP Perimeter Fence and Road	4,752
ANDERSEN AFB	Commando Warrior Operations Facility	4,200
ANDERSEN AFB	Northwest Field Combat Support Vehicle Maintenance Facility	15,500
GUANG BARRIGADA	Readiness Center	30,000
DEFENSE ENERGY SUPPORT CENTER	Replace Gas Cylinder Storage Facility	4,900
NAVBASE GUAM	Replace North Tupalao Housing, Phase III	20,730
NAVBASE GUAM	Torpedo Exercise Support Building	15,627
NAVBASE GUAM	Consolidated Submarine Learning Center and Submarine Squadron FIFTEEN Headquarters	45,309
NAVHOSP GUAM	Hospital Replacement, Phase 1	259,156

Marine Corps Relocation Fiscal Year 2010 Construction Program



INSTALLATION	Project Title	\$(000)
NAVBASE GUAM	MILITARY WORKING DOG RELOCATION	27,070
NAVBASE GUAM	APRA HARBOR WHARVES IMPROVEMENTS	167,033
GUAM ROADS	DEFENSE ACCESS ROAD IMPROVEMENTS	48,860
ANDERSEN AFB	NORTH RAMP UTILITIES, PHASE I	21,500
ANDERSEN AFB	NORTH RAMP PARKING, PHASE I	88,797
VARIOUS	UTILITIES AND SITE IMPROVEMENTS - Finegayan Sitework and Utilities - Andersen AFB North Ramp Gate - Apra Harbor Wharves Utilities	320,860

Construction Contracting Tools



Guam MACC (US funded)

- Contract Capacity: \$4B
- Contract Type: Firm-Fixed Price
- Contract Period: 5 yrs – Base + 4 Options
- Typical Task Order range \$15M - \$300M
- Minimum Guarantee: \$500K
- Number of Firms: Up to 5 Firms
- Award Method: Tradeoff or LPTA for TO Awards
- Solicitation Timeframe: Summer 2009
- Award Timeframe: Spring 2010
- PCO: NAVFAC Pacific
- Use for DPRI/Non-DPRI Work

Mamizu (GoJ funded) Projects

- Under discussion - TBD
- Options being considered
 - Stand-alone best value sources sought (BVSS)
 - MACC
 - Investigating other methods

Small Business Contracting Tools

(for US Funded Projects)



Small Business MACC

- Contract Capacity: \$500M
- Contract Type: Firm-Fixed Price
- Contract Period: 5 yrs – Base + 4 Options
- Typical Task Order range \$1M-\$15M
- Minimum Guarantee: \$25K
- Number of Firms: Up to 5 Firms
- Award Method: Tradeoff or LPTA for TO Awards
- Solicitation Timeframe: October 2009
- Award Timeframe: February 2010
- PCO: NAVFAC Marianas
- Use for DPRI/Non-DPRI Work
- *Non-DPRI seed project*

HUBZONE MACC

- Contract Capacity: \$400M
- Contract Type: Firm-Fixed Price
- Contract Period: 5 yrs – Base + 4 Options
- Typical Task Order range \$1M-\$5M
- Minimum Guarantee: \$25K
- Number of Firms: Up to 10 Firms
- Award Method: Tradeoff or LPTA for TO Awards
- Solicitation Timeframe: March 2009
- Award Timeframe: June 2009
- PCO: NAVFAC Marianas
- Use for DPRI/Non-DPRI Work
- *Non-DPRI seed project*

8(a) MACC

- Contract Capacity: \$100M
- Contract Type: Firm-Fixed Price
- Contract Period: 5 yrs – Base + 4 Options
- Typical Task Order range \$1M-\$2M
- Minimum Guarantee: \$25K
- Number of Firms: Up to 5 Firms
- Award Method: Tradeoff or LPTA for TO Awards
- Solicitation Timeframe: March 2010
- Award Timeframe: June 2010
- PCO: NAVFAC Marianas
- Use for DPRI/Non-DPRI Work
- Existing 8(a) MACC expires Sep 2010 but does have capacity if needed for smaller FY 2010 DPRI projects
- *Non-DPRI seed project*

Other Opportunities

American Reinvestment and Recovery Act of 2009



INSTALLATION	Project Title	\$(000)
NAVBASE GUAM	Repair & Modernize BEQ 579, Camp Covington	3,777 ✓
NAVBASE GUAM	Repair & Modernize BEQ 580, Camp Covington	4,849 ✓
NAVBASE GUAM	Repair & Modernize BEQs 581 & 584, Camp Covington	6,791 ✓
NAVHOSP GUAM	Resurface Parking Lot, Modernize Urology/Orthopedics and Endoscopy Suite	934 ✓
ANDERSEN AFB	Repair Santa Rosa Water Tank	323
ANDERSEN AFB	Construct By-Pass Line at Santa Rosa Tank	645
ANDERSEN AFB	Repair Waterline from Santa Rosa Tank to Back Gate	3,227
ANDERSEN AFB	Repair Waterline from Wells 5-9 to Santa Rosa Tank	4,303
ANDERSEN AFB	Repair Crumm Ave from Kenny Ave to Bonins Blvd	188
ANDERSEN AFB	Repair Taxiway B Hardstands (S72, S74, S76)	807
ANDERSEN AFB	Repair Center Ramp Hardstands Phase 2-6	9,680
ANDERSEN AFB	Repair South Ramp 5 and Taxiway B Hardstands	2,151
ANDERSEN AFB	Repair Taxiway C, Phase 4 (Btwn Taxiways J and K)	6,239
ANDERSEN AFB	Repair Roofs, Multiple Facilities	1,452
	Total Economic Stimulus	45,366

Other Opportunities

Base Maintenance & Repairs



- FY09:
 - NAVBASE Guam Bachelor Quarters Repairs (\$1M - \$10M)
 - NAVBASE Guam Fire Protection Systems Repairs (\$1M - \$10M)
 - Barrigada Communications Building Repairs (\$1M - \$10M)
 - Andersen AFB Dormitory Repairs (\$1M - \$10M)
- FY10-11 (Subject to funding and approved budgets)
 - Apra Harbor Maintenance Dredging (~\$10M over 2 years)
 - Apra Harbor Seawall Repairs (\$5M - \$10M)
 - Apra Harbor Wharf Repairs (\$10M - \$15M)
 - Naval Magazine Repairs (\$1M – \$10M)
 - Andersen AFB Airfield Repairs (\$10M - \$15M)
 - Andersen AFB Fire Systems Repairs (\$1M - \$10M)
- Annually: Andersen AFB & NAVBASE Guam Sustainment, Restoration, and Modernization
 - Maintenance, Repair, Minor Construction up to ~\$0.5M - \$1M/project
 - ~\$60M - \$80M/year combined

Additional Information



- For any additional questions, please contact:
 - NAVFAC Marianas Acquisition Director, Andy Wall at e-mail: Andrew.Wall@fe.navy.mil or phone (671)339-6148
 - NAVFAC Marianas Small Business Advisor, Al Sampson at e-mail: Albert.Sampson@fe.navy.mil or phone (671)339-7090
- Federal Business Opportunities:
<http://www.fedbizopps.gov/>