



2007 PORT OF GUAM DEVELOPMENT CONFERENCE



September 13 & 14, 2007
Hilton Guam Resort & Spa, Tumon Bay

CONFERENCE AGENDA

Wednesday, September 12, 2007

9:30 a.m. **Speakers Tour of Port Facilities and Meeting with Port Officials** *Cabras Island, Piti*

Thursday, September 13, 2007

7:00 a.m. Registration / Breakfast *Marianas Foyer*

Emcee: *Glenn Leon Guerrero, Chairman, Maritime Affairs Committee, Guam Chamber of Commerce*

Marianas Ballroom

7:45 a.m. **Conference Opening**
Welcome – *Mr. Monte Mesa, Chairman of the Board, Port Authority of Guam*
Conference Goals & Objectives
Opening Remarks

- *The Honorable Michael Cruz, M.D., Lieutenant Governor of Guam*
- *Senator James Espaldon, Vice Chairman, Legislative Committee on Tourism, Maritime, Military, Veterans and Foreign Affairs, 29th Guam Legislature*
- *Mr. Kenneth Tagawa, General Manager, Port Authority of Guam*

MAXIMIZING PORT OF GUAM LOGISTICS AND EFFICIENCY, Part I

(Moderator: John Unpingco)

8:10 a.m. **Overview of the PAG Master Plan Update Process**
Mr. Nira Ratnathicam, Project Manager, PB International Master Plan Team

8:30 a.m. **Overview of Islandwide Task force Developments, Opportunities for Port Development Assistance and Support Services**

9:00 a.m. **Cargo Trends and Port of Guam Infrastructure Challenges**
Mr. Kenneth Tagawa, General Manager, Port Authority of Guam
Mr. John Santos, Operations Manager, Port Authority of Guam

Panelists:

Mr. Dave Tokeshi, General Manager, Horizon Lines
Mr. Vic Angoco, General Manager, Matson Navigation Company
Mr. Richard Sablan, Vice President/Managing Director, Marianas Steamship
Mr. Gordon Lowe, SDDC
Mr. Erik Takai, Director-Pacific Region Programs, Shaw Environmental & Infrastructure, Inc.
Mr. Nolan Gimpel, Vice President, Market Sector, Ports & Maritime, Transystems Corp.

Q&A

10:15 a.m. **Break** *(Sponsored by Matson Navigation Company)* *Marianas Foyer*

10:30 a.m. **Port Cargo Logistics**

Panelists:

Mr. Vic Angoco, General Manager, Matson Navigation Company

Mr. Dave Tokeshi, General Manager, Horizon Lines
Mr. John Limtiaco, President, Fleet Services, Inc.
Mr. Gordon Lowe, SDDC
Mr. Paul Sorensen, PB International Master Plan Team

Q&A

11:15 a.m. **PAG Deep Draft Wharf Project**

Background History of U.S. Navy/GovGuam Agreement

Mr. Edward Lynch, Manager Senior, Guam and South Pacific, KAYA Associates, Inc.

Project Overview and Updates

Mr. Tor Gudmundsen, President, TG Engineers, PC

Mr. Ron Heffron, Vice President, Moffatt and Nichol

Mr. Milton Yoshimoto, U.S. Army Corps of Engineers

Q&A

Luncheon Keynote:

12:00 p.m. **Future Trends in Global Ports**

Micronesia Room

Mr. Anil Singh, General Manager, LCB Container Terminal 1, Thailand

Q&A

FORGING GUAM'S NEXT GENERATION SEAPORT

(Moderator: Franklin Leon Guerrero)

1:00 p.m. **Developing Best Practices for Promoting Private Sector Participation**

Marianas Ballroom

Overview of Alternative, Best Port Practices

Mr. Nolan Gimpel, Vice President – Market Sector, Ports & Maritime Transystems Corp.

Panelists:

Mr. Robert Goethe, International Port Strategy Expert, The Cornell Group

Mr. Bob Hrdlicka, PB International Master Plan Team

Q&A

1:45 p.m. **Overview of Performance Management Contracting: The GPA Model**

Mr. John Benavente, P.E., General Manager, Guam Waterworks Authority

Q&A

PORT FINANCE

2:15 p.m. **PAG Development Opportunities: The Hawaii Experience**

Mr. Barry Fukunaga, Director, Hawaii Department of Transportation

Panelists:

Mr. Barry Fukunaga, Director, Hawaii Department of Transportation

Mr. Vic Angoco, General Manager, Matson Navigation Company

Q&A

3:00 p.m. **Break** *(Sponsored by Horizon Lines)*

3:15 p.m. **Port Finance Considerations: Federal Grants, Direct Loan/Guarantee and Bond Financing Programs**

Mr. Jose B. Guevara III, Controller, Port Authority of Guam

Panelists:

Mr. Anthony C. Blaz, Administrator, GEDCA

Ms. Tina D. Garcia, Financial Services Manager, GEDCA

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Mr. Edward Untalan, President, Guam Bankers' Association
Mr. Joey Diego, Area Director, USDA

Q&A

End of Conference Day 1

4:30 p.m. **Cocktail Reception** *The Gallery*
Sponsored by Day & Zimmermann (Guam), International Group, Inc. and Shell Guam

Friday, September 14, 2007

7:30 a.m. Registration / Breakfast *Marianas Foyer*

Emcee: *Ms. Dorothy P. Harris, Chief Planner, Port Authority of Guam*

MEETING OTHER DEVELOPMENT OPPORTUNITIES AND CHALLENGES

(Moderator: John Salas, Ph.D.)

8:00 a.m. **Global Fisheries Industry Trends and Outlook for Guam and Pacific Rim Ports** *Marianas Ballroom*
Mr. Paul Dalzell, Senior Scientist/Pelagics Program Coordinator, The Western Pacific Fishery Management Council (WESTPAC)

Q&A

8:30 a.m. **The Need to Integrate Alternative Power Generation into Guam Port Master Plan**
Mr. Peter R. Sgro, Jr., Chairman, International Group, Inc.
Mr. Frank Arriola, Director/Vice President Business Development, International Group, Inc.

Q&A

9:00 a.m. **Cruise Trends, Challenges & Opportunities**
Overview
Mr. Bill Thayer, Director, Pacific Region, Norton Lilly International, Inc.

Micronesia Ocean Cruise Tourism Opportunities
Capt Yasuhiro Hatano, Senior Managing Director, NYK Cruises Co. Ltd.
Visitor Experience: Culture, Interface with Neighboring Islands

Panelists:

CBPO Jerry Sablan, Seaport Officer, U.S. Customs and Border Protection
Major Darlene Merfalen, Asst. Chief of Logistics & Support Division, Guam Customs & Quarantine Agency
Mr. Paul Sorenson, PB International Master Plan Team

Q&A

9:45 a.m. **Raising the Bar on Guam's Hagåtña and Agat Marinas: Opportunities and Challenges**
Facilities Overview - *Mr. Glenn Nelson, Commercial Manager, Port Authority of Guam*

Panelists:

Mr. Manny Duenas, Guam Fisherman's Coop
Mr. Dan Ridlon, Hagåtña Marina
Ms. Dianne Corbett, Agat Marina
Mr. Keith Carter, General Manager, Guam Shipyard
Mr. Frank Quinata, Island Girl Charters
Mr. Nira Ratmathicam, Project Manager, PB International Master Plan Team

Q&A

10:30 a.m. **Break** *(Sponsored by Seabridge, Inc.)*

MEETING FEDERAL GOVERNMENT MANDATES

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10:45 a.m. **Remarks** – *Honorable Madeleine Z. Bordallo, Member of Congress, U.S. House of Representatives*

**Federal Port Securities Policies Affecting the Port of Guam
(TWIC, Port Security Act of 2006 and TOPOFF4)**
CAPT William Marhoffer, Commander, U.S. Coast Guard Sector Guam

Q&A

11:15 a.m. **USDA and Guam Customs Requirements**
Major Darlene Merfalen, Asst. Chief of Logistics & Support Division, Guam Customs & Quarantine Agency
Mr. Dan Vice, USDA/APHIS/Wildlife Services
Mr. Bob Hrdlicka, PB International Master Plan Team

Q&A

11:45 a.m. Luncheon Keynote: *Micronesia Room*
Meeting Port Capacity and Logistical Requirements for a Growing Military Presence on Guam
CAPT Robert Lee, Acting Director, Joint Guam Program Office (Forward)

Q&A

MEETING OTHER PORT INFRASTRUCTURE PLANNING

1:00 p.m. **Route 11 Seawall and Ingress/Egress to Port** *Marianas Ballroom*
Mr. Lawrence Perez, Director, DPW

Q&A

MAXIMIZING PORT OF GUAM LOGISTICS AND EFFICIENCY, Part II

1:30pm **Preliminary Cargo Forecasts, PAG Master Plan**
Mr. Paul Sorenson, PB International Inc.

Panelists:

Mr. Dave Tokeshi, General Manager, Horizon Lines
Mr. Vic Angoco, General Manager, Matson Navigation Company
Mr. Richard Sablan, Vice President/Managing Director, Marianas Steamship
Mr. Gordon Lowe, SDDC
Mr. Erik Takai, Director-Pacific Region Programs, Shaw Environmental & Infrastructure, Inc.
Mr. Nolan Gimpel, Vice President, Market Sector, Ports & Maritime, Transystems Corporation

2:15p.m. **Conference Wrap Up**
Day 1 Summary
PB International Masterplan Consultant Team

Day 2 Summary
PB International Masterplan Consultant Team

2:30 p.m. **Closing Remarks**
Mr. Monte Mesa, Chairman of the Board, Port Authority of Guam Board of Directors
Mr. Glenn Leon Guerrero, Chairman, Maritime Affairs Committee, Guam Chamber of Commerce

3:30 p.m. **Attendees Tour of Port Facilities** *Cabras Island, Piti*

4:30 p.m. **Post Conference Mixer - Port Authority of Guam Beach Park**